

Revenue Cycle Management for Orthopaedic Providers



MERIDIAN
MEDICAL MANAGEMENT

Meridian is a premier provider of revenue cycle outsourcing for large provider organizations, academic groups, and multi-specialty groups delivering mission-critical systems integration, electronic medical record deployment, and information technology services.

MERIDIAN AT-A-GLANCE

Company Founded: 1996

1095 Day Hill Road
Windsor, CT 06095
1.855.499.9333
www.m3meridian.com

Leadership

Rob Gontarek
President & CEO

Karen Simonenko
*Executive Vice President,
Operations and Client Services*

Jeanine Joncas-Lenczuk
*Executive Vice President,
Information Technology*

Ed Medina, CPA
Chief Financial Officer

Stuart Schmidt, MHA
Vice President, Client Development

Judi Rooney
Chief Compliance Officer



The Meridian Advantage

Orthopaedic surgeons work long hours conducting patient follow-up and clinical rounds, as well as performing surgery. They need a revenue cycle management partner that understands specialty-specific CPT and ICD-10 coding, NCI, CCI and NCD edits, as well as proper use of modifiers. The high-dollar, low volume nature of an orthopaedic surgery practice means that every patient encounter needs to be documented, billed and collected in an accurate and timely manner.

In today's environment, revenue cycle management challenges for orthopaedic practices consist of:

- Complex payor rules
- Changing industry regulations
- Bundled payments
- Transition to ICD-10
- Forming of ACOs and MSOs
- Declining reimbursement rates
- Operational inefficiencies

Maximize collections and optimize your bottom line with Meridian

Meridian is a comprehensive revenue cycle management platform, powered by analytics, that is designed specifically for orthopaedic practices. View your entire revenue cycle with the power of PrecisionBI, a division of Meridian.

PrecisionBI delivers superior analytic and reporting capabilities including: **month-end reporting, profitability by procedure, outcomes reporting and referral tracking and management.**

Payors are increasing the complexity and time required to defend claims.

Meridian's Payment Integrity solution identifies underpaid claims to ensure you are receiving the most current contracted rate per insurer.

Meridian's team of dedicated orthopaedic account experts work closely with clients to drive constant performance and process improvement.

Our team will analyze your current revenue cycle to determine issues that may hinder cash flow and growth and will customize and adapt services to meet the unique needs of your practice.

Meridian's comprehensive Ortho RCM services include:

- Coding & coding review
- Front-end edits & scrubbing
- Charge entry
- Claims submission
- Payment posting
- Statement processing
- Automated fee schedule tracking
- Insurance follow-up
- Filing appeals & follow-up
- Denial tracking & management
- Patient credit scoring
- Patient account inquiries
- Patient phone calls
- Letters to delinquent accounts



Ortho RCM Dashboards Feature:

- Most widely-used analytics platform by specialty, multispecialty & academic medical groups
- Existing integration & data-model with leading practice management & EHR solutions
- Ortho-specific dashboards & benchmarking
- Robust ad hoc & custom reporting capabilities
- Web-based deployment & access

Contact us to learn more.

www.m3meridian.com | 855.499.9333 | www.precisionbi.com

Offices — Connecticut, Florida, Massachusetts, New Jersey, Pennsylvania, Texas

